

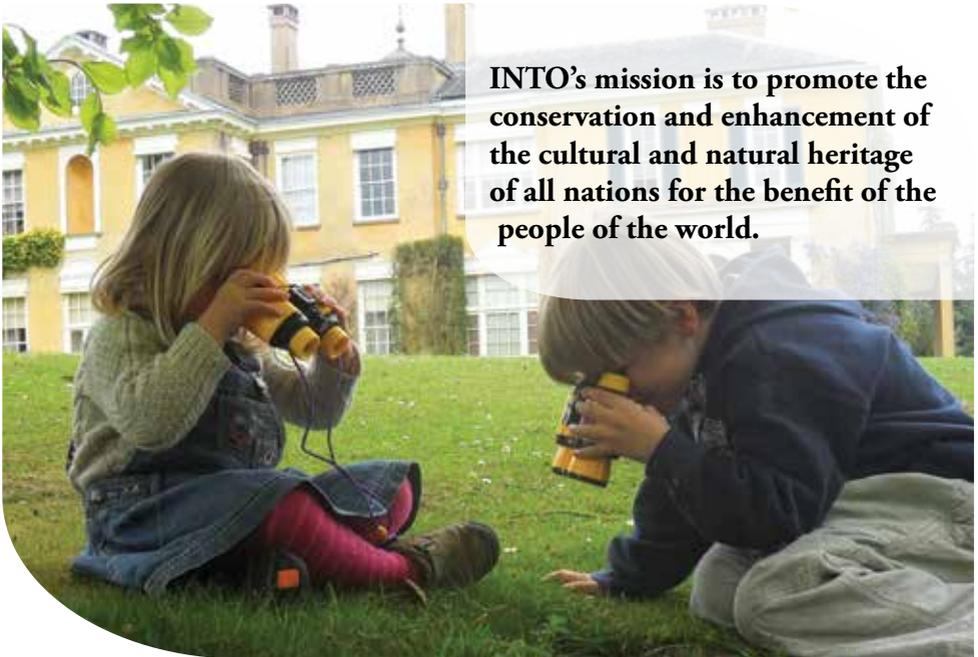


I **N** **INTERNATIONAL**
T **O** **NATIONAL TRUSTS**
ORGANISATION

ANNUAL REPORT AND ACCOUNTS 2012

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INTO's mission is to promote the conservation and enhancement of the cultural and natural heritage of all nations for the benefit of the people of the world.

Cover images (clockwise from top left)

National Trust apprentice joiner, Callum McCaffrey, from Northern Ireland doing practical conservation work in Tongli, China

INTO Volunteers, Sean and Hannah McGough, working with the National Trust of Fiji team

Angla Windmills, Estonia, visited during the Voyages of Discovery Baltic Cruise

INTO Chairman, Simon Molesworth, explaining the Victoria Declaration to a delegate at COP 18

Message from INTO Chairman



This year we celebrated the centenary of Octavia Hill, one of the founders of the National Trust in England, Wales and Northern Ireland. Whilst this organisation, established in 1895, was certainly the first 'National Trust' it was also part of a wider conservation movement that was burgeoning both in Europe (the Society for the Preservation of Norwegian Ancient Monuments was founded in Norway in 1844) and the USA (the Trustees of Reservations in Massachusetts began in 1891).

The essence of the concept was private responsibility ('trust') for the public good ('national') and today we see National Trusts (or like organisations with varying names) in over seventy nations, many of which are custodians of heritage places and manage heritage projects, all in the public interest.

Hill and her colleagues spent years perfecting a constitutional model that would allow the National Trust to protect sites of historic interest and natural beauty for ever, for everyone. This was primarily achieved through ownership, but these days National Trusts are increasingly looking to advocacy, education, involvement and partnership as additional ways of achieving their aims.

INTO is able to offer strategies that support these approaches and our expertise is often called upon to advise on the establishment of new heritage trusts, to develop skills within existing organisations and to inform the global heritage debate. As an example, our case studies provided an important dimension to the Asia-Europe Culture Ministers' Meeting in Indonesia and I was pleased to be invited to address the preceding Experts' Meeting in Yogyakarta.

Another important initiative INTO has embarked upon this year is the establishment of the 'Global Heritage Forum', in partnership with The Best in Heritage and Europa Nostra. The aim of the Forum is to develop a global agenda for heritage – an ambitious objective, but one which INTO will meet head on in 2013!

Our Executive Committee meeting in Washington in October gave us the opportunity not only for important strategic discussions but also to share experience with our US colleagues and supporters.

Finally, I was delighted this year to lead, with the generous support of Rodney Davidson AO, OBE, the establishment of the INTO Foundation, to enable us to continue our important work. We look forward to working with you on all our programmes as we strive to promote the conservation of our shared heritage treasures for future generations.

Simon R Molesworth AO, QC

A handwritten signature in black ink that reads "Simon R Molesworth". The signature is written in a cursive, flowing style.

Chairman, INTO Executive Committee

INTO Words...

INTO is an international network of National Trusts and similar non-governmental organisations, globally diverse but united by a shared commitment to conserving and sustaining our heritage – built and natural, tangible and intangible.

Through cooperation, coordination and comradeship between the international community of National Trusts, INTO works to develop and promote best conservation practices, increase the capacity of individual organisations, establish Trusts where they do not presently exist, and advocate in the interests of heritage conservation. Our objectives are:

- 1. To foster international cooperation and coordination between National Trusts and like heritage organisations**
- 2. To formulate and promote conservation best practices**
- 3. To increase and enhance the capacity of individual National Trusts**
- 4. To encourage the establishment and development of National Trusts and like heritage organisations where they do not presently exist**
- 5. To pursue advocacy in the interests of conservation of cultural and natural heritage**
- 6. In general, to advance the objectives of the Edinburgh Declaration for the Improved Protection of Cultural and Natural Heritage at the National and Local Levels. (INTO Charter, Article 2.2)**

“INTO serves as an indispensable resource for sharing information, best practices, inspiration and encouragement among National Trusts and like minded non-governmental organisations. It takes the aspirations, visions and missions of the individual Trusts and leverages those on the global stage.”

David Brown, Executive Vice President and Chief Preservation Officer, National Trust for Historic Preservation (USA)

“INTO provides an opportunity to exchange information, ideas and best practice with National Trusts and similar heritage organisations around the world, and there’s a great sense of comradeship and common purpose too.”

Simon Murray, Chief Operating Officer, National Trust of England, Wales and Northern Ireland

INTO Voices...

WORKING HOLIDAYS

In a rapidly changing world, National Trusts provide connections which bring people in contact with culture and places in ways which deeply enrich their lives. INTO members put engagement and participation at the heart of what they do and through

our Working Holidays collaboration, launched in 2012 with projects in Canada, France and Slovakia, we are enabling people to get involved in practical conservation work and learn new skills. We also ran a working holiday in China with support from the British Council and the Ruan Yisan Heritage Foundation.



Opening ceremony of the first INTO Working Holiday in Tongli, China

“Each of us had our interests and motivations for wanting to work in China. Broadly speaking these were about understanding a different tradition. Between us we had only a few words of Chinese, but hoped that we would communicate through our love of buildings and come to gain the respect of those who also practised knowledge with their hands.”

James Green, Working Holiday participant



*Cultural Heritage without Borders Study
Visit to Lacock, UK*

“The work of the International National Trusts Organisation has been inspiring and valuable throughout the drafting of this report. A chance meeting set in motion an exceptionally valued alliance. I am grateful to the INTO team for their encouragement, assistance, generous introductions, and fruitful efforts over the past months. I am happily looking forward to future collaborations.”

Rachel Nordstrom, Cultural Heritage without Borders (Kosovo)

INSTITUTION BUILDING

INTO emphasises what is special about the National Trust approach and helps build the brand – nationally and internationally – through the development and promotion of best conservation practice at global level. In 2012, we advised Cultural Heritage without Borders in Kosovo on the development of a national heritage organisation. We participated in a study visit involving a team of Kosovar heritage professionals and INTO member organisations provided comparative studies.

INTO was invited to Shanghai as part of the British Council's UK Now Festival, marking the 40th anniversary of diplomatic relations between the two nations.

The aim of the Forum was to share experience in the field of cultural heritage, to show how historic towns are balancing tourism, economic growth and environmental issues, and to discuss best practice in heritage education and youth engagement across the world. INTO representatives also visited Pingyao at the invitation of the Ruan Yisan Heritage Foundation and had the opportunity to view the Global Heritage Fund's pilot restoration project there, with its emphasis on local craftsmen and materials.

“Forum delegates were very interested in how to ensure good planning decisions are made, how public and private funding streams work, volunteerism and successful education programmes. I think there is much that we could share in the future.”

Catherine Leonard, Head of INTO Secretariat

INTO FOUNDATION

We were delighted to make our first donation from the INTO Foundation in 2012 towards the forthcoming conference in Uganda (more information about this on page 8). This was soon followed by a grant of €18,000 to the National Trust of Slovakia towards the establishment of their Cultural Heritage Centre in Bratislava.

“As a small and relatively young NGO we appreciate the possibilities of cooperation with all INTO members and we are very happy to be a member of bigger family of National Trust – kind of organisations. For us INTO is the source of inspiration and professional knowledge.”

*Michaela Kubikova, Director,
National Trust of Slovakia*

INTERNATIONAL PLACEMENTS AND VOLUNTEERING

By providing opportunities to share experience and best practice, INTO enables heritage practitioners and the organisations they represent to gain valuable stimulus, ideas and refreshment from contact with people in other countries who are addressing the same issues. In 2012 we began new collaborations with National Trusts in Fiji and Jersey involving volunteer and staff placements, and built on past projects with Zimbabwe and the Czech Republic to increase capacity and offer wider perspectives.

“We very much look forward to INTO continuing to develop its capacity building and staff exchange programmes. To date we have been immensely grateful to INTO for acting as a facilitator when we need assistance from our partner organisations.”

Charles Alluto, Director, National Trust for Jersey



A 'Bug Safari', part of the National Trust for Jersey's outreach work



INTERNATIONAL CONFERENCE OF NATIONAL TRUSTS

With a membership that includes several organisations in the developing world, INTO has taken the first steps towards addressing imbalances in the conservation movement. By taking our Conference to Uganda in 2013, we aim to broaden our organisational philosophy and understanding of the different priorities for heritage across the globe.

The 15th International Conference of National Trusts, 'Our Heritage; Our Future: Cultural Diversity for Responsible Development' will take place in Entebbe, Uganda, from 30 September to 4 October, co-hosted by the Cross-Cultural Foundation of Uganda. This will be the first time that such a high profile international conference on heritage is held on the African continent. We are delighted to have secured a grant from the Getty Foundation for bursaries to enable the widest possible representation at this

important event that will explore the diversity and relevance of heritage from a people's perspective, with a special focus on the connection between intangible and tangible heritage. The Conference has also received support from the Rodney Davidson Gift Fund of the INTO Foundation.

"Our membership of INTO has benefited us tremendously – certainly in that we were able to send one delegate to each of the last two Conferences (Dublin and Victoria) which enabled us to learn far more about awareness, education and strategies and it was also of great benefit to be able to network and meet with so many like-minded people – in both places. We greatly value the contact that we have with INTO and no longer feel as 'isolated'.... we now hope that we will be in a stronger position in 2013 to send a delegate to Entebbe with a presentation on Zimbabwe!"

*Lin Goncalves, Council Member,
National Trust of Zimbabwe*

INTO Members in 2012...

INTO Members are 'independent, non-governmental, charitable, educational, not-for-profit, membership-based or like organisations that have as a principal purpose the conservation, enhancement, or promotion of cultural or natural heritage' (INTO Charter, Article 2.2). The INTO membership includes established organisations which have been practising heritage conservation for many years as well as new and developing Trusts. No one has all the answers and there is as much for the mature bodies to learn as the fledgling ones.

SUPPORTER BENEFITS

Some INTO members offer free entry to their properties upon production of a valid membership card from another National Trust. Most INTO member organisations offer at least a 50% reduction on admission fees and where they do not have properties open to the public can provide other services, such as reduced price heritage walks or assistance with travel plans. Please contact the National Trust in the country you intend to visit or the INTO Secretariat for further information.

NEW MEMBERS

In 2012, INTO welcomed new members from the Czech Republic, Guernsey, Spain, Thailand and Uganda. Tesouros de Galicia is a new organisation which aims to facilitate cooperation between public and private entities towards:

- a) the restoration of historic and cultural projects to restore value within their region, in a sustainable and economic way
- b) find ways to attract volunteers to support in the recovery and sustainable management of the historic and natural resources
- c) develop an exchange programme of volunteers to share experiences between the countries to learn of new projects and new methods of working
- d) expose the opportunities and values of Galicia at an international level.



"We are trying to create a social movement involving the public administration, individuals, companies and cultural entities together in a social voluntary public and private collaboration to form a Social Managerial Responsibility."

*Javier Losada, President,
Tesouros de Galicia*

IN 2012, INTO HAD 55 MEMBER ORGANISATIONS:

Europe

Europa Nostra*
Friends of Czech Historic Buildings,
Gardens and Parks*
The Falkland Islands Museum and
National Trust
Conservatoire du Littoral*
Union Rempart, France*
The National Trust of Guernsey
The National Trust of Monuments
for Hungary*
The National Trust for Ireland: An Taisce
The National Trust of Italy: Fondo
Ambiente Italiano*
The National Trust for Jersey
The National Trust of Malta: Din I-Art Helwa
Gelderland Trust for Historic Houses and
Natural Landscape
International Centre for the
Roerichs, Russia*
National Center for Heritage
Trusteeship, Russia
St Helena National Trust
National Trust of Slovakia
Tesouros de Galicia, Spain*
National Trust, England, Wales and
Northern Ireland
National Trust for Scotland
North of England Civic Trust*

Asia

Ruan Yisan Heritage Foundation, China
Calcutta Tercentenary Trust*
The Indian National Trust for Art and
Cultural Heritage
Indian Trust for Rural Heritage
and Development
Indonesian Heritage Trust, BPPI
Amenity 2000 Society in Japan*
Korean National Trust for Cultural Heritage*

The National Trust of Korea
Badan Warisan Malaysia, Heritage of
Malaysia Trust
Sri Lanka National Trust
Badwan Warisan Sumatra Heritage Trust*
Taiwan Environmental Information
Association, TEIA
Taiwan National Trust*
The Siam Society, Thailand

The Americas, including the Caribbean

The Bermuda National Trust
Heritage Canada
National Trust for the Cayman Islands
Montserrat National Trust
The National Trust for Historic
Preservation, USA
Saint Lucia National Trust

Oceania and Australasia

The Australian Council of National Trusts
The National Trust of Australia - Australian
Capital Territory
National Trust of South Australia
The National Trust of Fiji
New Zealand Historic Places Trust*

Africa and the Middle East

African Union of Conservationists*
Centre for Heritage Development in Africa*
Addis Woubet, Ethiopia*
Africana Research Centre AFREC, Nigeria*
Cape of Good Hope Living Heritage*
Conservation Trust, South Africa*
Trust for African Rock Art, TARA
Cross Cultural Foundation of Uganda
Zanzibar Stone Town Heritage Society
The National Trust of Zimbabwe

**Denotes Associate Member*

INTO Action...

© World Monuments Fund



Conservation is not something that can be neatly parcelled into discrete national packages and the conservation of our built, cultural and natural heritage depends on global cooperation. INTO provides the platforms (International Conference of National Trusts, website, e-groups) and programmes (secondments, training, working holidays) to enable National Trusts to share experience, knowledge and skills, to collaborate on projects, to find solutions to common problems and to be a global voice for heritage conservation.

This year INTO has supported capacity building across the globe, from facilitating links between Union Rempart in France, the Australian National Trust movement and the Ruan Yisan Heritage Foundation in Shanghai to sharing the experience of members in Italy, the US and Uganda to support the formation of a National Trust in Kosovo. We worked with Tesouros de Galicia on sustainable tourism and working holiday planning, and with the Gelderland Trust on the

future of the county house estate. Our Head of Secretariat was guest speaker on a Baltic cruise, taking the opportunity to connect with conservation organisations in Estonia, Poland and Russia. INTO members joined a debate on 'Preservation across the Globe' hosted by the National Trust for Historic Preservation in Washington DC and a workshop on community heritage. Towards the end of the year we became more involved with the burgeoning Yangon Heritage Trust and an exchange programme is planned for 2013.

"With INTO's help we found dream placements in the South Pacific. The work the National Trust of Fiji does to preserve the natural beauty of Fiji, protect endemic species and work with local communities along with the challenges that these pose was eye-opening and a real pleasure to be involved in."

*Sean and Hannah McGough,
INTO Volunteers*

A NATIONAL TRUST FOR THE CZECH REPUBLIC

INTO offers an invaluable bank of knowledge and experience to both strengthen existing National Trusts and similar bodies towards the achievement of their objectives, and to empower communities seeking to develop new Trust-like organisations where hitherto a voice for heritage did not exist, including this year in countries from the Czech Republic to Kosovo – via Hong Kong!

As a result of the Central European Project in 2011, INTO has been supporting the development of the Czech National Trust, led by the Friends of Czech Historic Buildings, Gardens and Parks, and at the end of 2012, a local voluntary team was established.



The beautiful historic town of Třeboň, Czech Republic



The Polly Woodside tallship has played a key part in transforming Melbourne's Historic Dockyards
© National Trust of Australia (Victoria)

BEST PRACTICE FOR URBAN HERITAGE MANAGEMENT IN ASIA AND EUROPE

We collaborated with the Asia-Europe Foundation on a series of case studies highlighting the work of INTO member organisations to sustain urban heritage in Asia.

These profiles were considered at an Asia-Europe Meeting (ASEM) in July 2012 in Yogyakarta, Indonesia, when experts including INTO Chairman, Professor Molesworth, INTO Executive Committee member, Catrini Kubontubuh, Dr Shobita Punja, formerly of INTACH, and Laurie Neale of Europa Nostra joined governmental and civil experts from ASEM member countries to discuss the role of Public-Private Partnerships in the management of historic urban landscapes. The case studies were then presented to the 5th ASEM Culture Ministers' Meeting which addressed the theme 'Managing Heritage Cities for a Sustainable Future', raising further awareness of INTO and the work of its member organisations.

ADDRESSING THE CULTURAL AND SOCIAL COST OF CLIMATE CHANGE

In 2012, INTO reaffirmed its call for recognition of the social and cultural factors associated with the implications of climate change that have been missing in the global debate. Our position is outlined in the 'Victoria Declaration', which has been widely disseminated, including at the UN Climate Change talks in Doha, Qatar, and often cited.

On his return, Oliver Maurice, wrote "An exhausting 2 weeks at COP 18 resulted in many positive outcomes. Perhaps the most important was the advocacy achieved for the organisation. INTO's participation also resulted in our being a joint signatory with 45 other organisations to an Open Letter to Ministers expressing concern at the lack of consideration for loss of cultures, ecosystems, indigenous knowledge and territory resulting from climate change. We also managed to recruit our first member from the Middle East!"

"INTO is an outstanding organisation which has achieved wonders with extremely limited resources in a very short space of time. As soon as greater resources are available to it, I would wish INTO to take on an even wider global role on such issues as global warming and climate change and saving heritage in peril around the world."

Martin Scicluna, Treasurer, Din l'Art Helwa, National Trust of Malta

"We are but a part of a rich tapestry of conservation and heritage organisations active throughout the United Kingdom and indeed the world, many inspired by Octavia's vision."

Fiona Reynolds, then Director General, National Trust of England, Wales and Northern Ireland



Fiona Reynolds addressing a symposium on the Future of Country Houses, Middachten, Gelderland

OCTAVIA HILL MEMORIAL

In October, INTO was involved in a service to celebrate the dedication of a memorial to Octavia Hill in Westminster Abbey and to give thanks for the work of the National Trust. Hill was one of three Victorian founders of the National Trust in England, Wales and Northern Ireland and, with her focus on the social implications of a good quality environment, is an inspiration to us all. She would be surprised and very thrilled to know that the acorn she planted has inspired a worldwide conservation movement!



Oliver Maurice with delegates at the INTO stand in Doha, Qatar

INTO DIRECTORY

INTO published its first Membership Directory in 2012, bringing together in one place for the first time information about the worldwide National Trust network. The Directory has already facilitated links between INTO Members and is helping build partnerships for future projects. Through the process of preparing the Directory, we affirmed that INTO is a

truly global organisation and that our membership base reflects a wide range of heritage organisations – from the small to the large; from the local to the national; from those focusing on the historic environment to those with more environmental leanings... and everything in between! It also highlighted the common denominators of a National Trust movement built on community and the principles of sustainability.



DIAMOND JUBILEE

INTO was proud to be involved in Queen Elizabeth II's Diamond Jubilee celebrations and amongst the events that took place all around the world was a wonderful cannon firing at East Fort, which once formed part of South Africa's historic sea defences, organised by INTO Members, Cape of Good Hope Living Heritage.

Trustees Report

REPORT OF THE TRUSTEES FOR THE YEAR ENDING 31 DECEMBER 2012

The Trustees (who are also the Directors for the purposes of company law) are pleased to present their annual report together with the consolidated financial statements of the charity for the year ending 31 December 2012 which are also prepared to meet the requirements for a Directors' Report and Accounts for Companies Act purposes. The Trustees who served during the period are as follows:

David J Brown
Michaela Kubikova
SK Misra
Simon Molesworth **(Chairman)**
Simon Murray **(Secretary)**
Martin Scicluna
William Turner **(Vice Chairman)**
Robin Yarrow

None of our Trustees receive remuneration or other benefit from their work with INTO.

STRUCTURE, GOVERNANCE AND MANAGEMENT

INTO is a company limited by guarantee (No 06718966) governed by its Memorandum and Articles of Association, registered on 7 October 2008, and referenced by the INTO Charter, endorsed in Delhi on 3 December 2007. These documents are available on the INTO website.

It is registered as a charity with the Charity Commission (No 1128224). The members of the company are the Trustees as detailed on page 2 of the Memorandum of Association. In the event of the charity being wound up, the liability in respect of the guarantee is limited to £1 per member of the company.

The INTO member organisations listed on page 10 are part of the wider advisory body known as the INTO Charter Organisation, which meets every two years in person, appoints the INTO Executive Committee members and is governed by the INTO Charter. The Directors consider that the company is entitled to exemption from the requirement to have an audit under the provisions of section 477 of the Companies Act 2006 ('the Act') and members have not required the company to obtain an audit for the year in question in accordance with section 476 of the Act. The Directors acknowledge their responsibility for ensuring that the company keeps accounting records which comply with section 386 of the Act and for preparing financial statements which give a true and fair view of the state of affairs of the company as at 31 December 2012 and of its surplus for the period then ended in accordance with the requirements of sections 394 and 395 of the Act and which otherwise comply with the requirements of the Companies Act 2006 relating to the financial statements so far as applicable to the company.

APPOINTMENT OF TRUSTEES

As set out in its Articles, the INTO Charity seeks and considers, but is not bound to follow, advice and recommendations that might be received from the INTO Charter Executive Committee regarding persons considered to be desirable candidates to be appointed a Director.

ORGANISATION

The INTO Trustees meet annually in person. They are supported and advised by the INTO Charter Executive Committee, representing the INTO Congress. The Executive Committee and Secretariat meet regularly by teleconference (and once a year in person), thus making optimal use of virtual technologies and enabling our worldwide interests and membership to participate in a regular and cost-effective manner. These meetings are chaired by Simon Molesworth.

There are also ad-hoc sub-committees covering subjects such as the INTO Conference and Membership which also meet on a regular basis. The National Trust, England, Wales and Northern Ireland, was appointed host of the INTO Secretariat and employs a Head of the INTO Secretariat who manages the day-to-day operations of the charity. To facilitate effective operations, the Head of the INTO Secretariat delegates activity to a team of volunteer directors for operational matters:

| | |
|-----------------|--------------------------------------|
| Oliver Maurice | Director of Membership |
| Maggie Morgan | Director of Strategy and Development |
| Geoffrey Read | Director of Special Projects |
| James Wadsworth | Treasurer (until August 2012) |

INTO Charter Executive Committee (in addition to the Trustees, listed on page 15)

| | |
|------------------------------|---|
| Emily Drani | Cross-Cultural Foundation of Uganda |
| John Ducie | An Taisce The National Trust for Ireland |
| LK Gupta | Indian National Trust for Art and Cultural Heritage |
| Luciano Mule'Stagno | National Trust of Malta |
| Catrini Pratihari Kubontubuh | Indonesian Heritage Trust |
| Bishnu Tulsie | Saint Lucia National Trust |
| Sang Koo Yun | National Trust of Korea |

SK Misra and Martin Scicluna are not currently members of the Executive Committee but are Trustees. Mr Misra holds the position of Emeritus Vice-Chairman.

RISK MANAGEMENT

The Trustees confirm that the major risks to which INTO is exposed have been reviewed and systems established to manage these.

OBJECTIVES AND ACTIVITIES

INTO brings people together to share information, best practices and inspiration, to strengthen existing organisations towards the achievement of their objectives and to empower communities seeking to develop new Trust-like organisations where hitherto a voice for heritage did not exist. Our network connects and encourages organisations all around the world and gives leverage to the vision and aspirations of individual Trusts on the global stage, providing a forum for the advancement of intercultural understanding and the development of civil society.



INTO Executive meeting in Washington DC

In shaping our objectives and planning our activities for the year, the Trustees have considered the Charity Commission's guidance on public benefit. The financial statements have been prepared in accordance with the requirements of the special provisions relating to companies subject to the small companies regime within Part 15 of the Companies Act 2006; the Charities Act 1993; the applicable Accounting Standards in the United Kingdom; the revised statement of Recommended Practice ('SORP 2005'), 'Accounting and Reporting by Charities', published in March 2005; and in accordance with the Financial Reporting Standard for Smaller Entities (effective April 2008). The principal accounting policies of the charity are set out below.

The financial statements that follow were approved by the Trustees on 25 July 2013 and signed on their behalf by Simon R. Molesworth, AO, QC, Chairman of INTO.

Simon Murray
INTO Secretary

STATEMENTS OF FINANCIAL ACTIVITY FOR THE YEAR ENDED 31 DECEMBER 2012

| | | 2012 | 2012 | 2012 | 2012 | 2011 |
|--|------|---------------|------------------|-----------------|----------------|---------------|
| | Note | General Funds | Restricted Funds | INTO Foundation | Total Funds | General Funds |
| Incoming Resources | | | | | | |
| Subscriptions received | 1 | 25,053 | - | - | 25,053 | 25,813 |
| Donations | 3 | 3,248 | 51,302 | 34,091 | 54,550 | 2,620 |
| Total incoming resources | | 28,301 | 51,302 | 34,091 | 113,694 | 28,433 |
| Resources expended | | | | | | |
| Special conferences and projects | 4 | - | 5,101 | 21,865 | 26,966 | - |
| Cost of generating funds and charitable activities | | 26,798 | - | - | 26,798 | 26,091 |
| Total resources expended | | 26,798 | 5,101 | 21,865 | 53,764 | 26,091 |
| Net income at 31 December 2012 | | £1,504 | £46,200 | £12,226 | £59,930 | £2,342 |

There are no recognised gains or losses other than as stated above. All of the results above relate to continuing activities

Balance Sheet at 31 December 2012

| | | 2012 | 2011 |
|---|---|----------------|----------------|
| Current assets | | | |
| Debtors - receivable within one year | | 7,557 | 5,020 |
| Cash at bank | | 92,425 | 20,245 |
| | | £99,982 | £25,265 |
| Creditors - amounts falling due within one year | 7 | 35,381 | 20,594 |
| Net Current Assets | | £64,601 | £4,671 |
| Reserves | | | |
| Unrestricted General Fund | 8 | 6,175 | 4,671 |
| Restricted Funds | | 58,426 | - |
| | | £64,601 | £4,671 |

Notes to the Financial Statements for the year ended 31 December 2012

1. Basis of accounting

The financial statements have been prepared under the historical cost convention.

Accounting period covered by report

This report deals with the financial activities of INTO for the year ended 31 December 2012.

Incoming resources

All incoming resources are included in the Statement of Financial Activities when the Charity is legally entitled to the income and the amount can be quantified with reasonable accuracy.

Resources expended

Expenditure is included on an accruals basis, inclusive of any Value Added Tax which cannot be recovered, and is recognised when there is a legal or constructive obligation to pay.

- Cost of generating funds includes costs of generating voluntary income
- Governance costs are those incurred in connection with the administration of the charity and compliance with constitutional and statutory requirements.

STATEMENTS OF FINANCIAL ACTIVITY FOR THE YEAR ENDED 31 DECEMBER 2012

Funds

Unrestricted funds are those funds for use at the discretion of the trustees in furtherance of the general objectives of the Charity. Restricted funds are to be used in accordance with specific restrictions imposed by donors or which have been raised by the Charity for particular purposes.

Foreign exchange

Assets and liabilities held in foreign currency are translated to sterling at the exchange rate ruling at the year-end. Income and expenditure in foreign currency are translated to sterling at the standard rate for the year.

2. Cash flow statement

The size of the charity is such that it is not required to present a cash flow statement.

3. Donations

In 2012, INTO received a £1,500 Connections through Culture Development Grant and £3,200 in travel bursaries for the Tongli Working Holiday from the British Council, with the underspend going into General Funds. The Asia-Europe Foundation gave INTO £1,941 for writing a series of case studies. The Getty Foundation granted £47,199 to the International Conference of National Trusts (ICNT) taking place in Uganda in 2013, which had decreased in Sterling value by £998 on 31 December 2012. The INTO Foundation received £34,091 in donations and made disbursements of £15,573 to the National Trust of Slovakia's Heritage Centre project and £6,292 towards the 2013 ICNT.

| 4. Total resources expended | 2012 | 2011 |
|---|----------------|----------------|
| Promotion costs | 606 | 720 |
| Meeting, communication and travel costs | 3,985 | 4,616 |
| Insurance | 468 | 1,781 |
| Salary and expenses | 20,507 | 18,596 |
| Loss on exchange | 977 | 160 |
| Bank interest and charges | 255 | 218 |
| | £26,798 | £29,091 |

Restricted Funds

| | | |
|---|----------------|----------------|
| Central European Cross-Border Collaboration Project (CEP) | - | 11,932 |
| British Council grants | 4,103 | - |
| International Conference of National Trusts (ICNT) | 998 | 62,340 |
| INTO Foundation grants | 21,865 | - |
| | £26,966 | £74,272 |

5. Staff numbers and costs

There was 1 employee during the period.

| | | |
|-----------------------|----------------|----------------|
| Salary | 17,638 | 16,312 |
| Social Security costs | 1,795 | 1,265 |
| Reimbursable expenses | 1,073 | 1,019 |
| | £20,507 | £18,596 |

6. Taxation

The Organisation has no liability to corporation tax in the period.

7. Creditors - amounts falling due within one year

| | | |
|--|----------------|----------------|
| Amount owing to The National Trust of England, Wales and Northern Ireland to reimburse salary and other costs incurred on behalf of INTO | 19,653 | 18,377 |
| INTO Foundation grant owed to National Trust of Slovakia | 15,573 | - |
| Other creditors | 115 | 2,217 |
| | £35,341 | £20,594 |

8. Reserves

| | |
|-------------------------|---------------|
| At 1 January 2012 | 4,671 |
| Net income for the year | 1,504 |
| | £6,175 |

INTO Thanks...

The Australian Council of National Trusts for assisting with donations
The National Trust for Historic Presentation for hosting the INTO website
Oliver Maurice for covering his own expenses at COP 18
LaTrobe University for financing our Chairman's attendance at COP 18
Voyages of Discovery for inviting Catherine Leonard to the Baltic
Josh and Laura Read for hosting the INTO team in Washington
Rodney Davidson AO, OBE for the establishment of the INTO Foundation
The National Trust for Historic Preservation for hosting the 2012 Executive Meeting
John Smithson for donating air miles for attendance in Washington
The British Council and Ruan Yisan Heritage Foundation for supporting visits to China
The Getty Foundation for its support of the International Conference of National Trusts
Malcolm Lynch at Wrigleys Solicitors for working pro bono on the INTO Foundation
The team at Ethical Toolbox for their pro bono review of INTO's communications work
Rachel Nordstrom for her report on Kosovo
June Taboroff for her encouragement and advice
The National Trust of England, Wales and Northern Ireland for hosting the Secretariat
All our volunteers, supporters and members who make INTO what it is



SUPPORT INTO

Every day we hear of work our member organisations wish to undertake but which they are having to embark upon with only the barest of resources and an abundance of optimism! Often we find that a small injection of funds at the beginning of a project can make all the difference.

You can help by joining your local National Trust organisation, by becoming an INTO Amicus or with a gift to the INTO Small Grants Programme. If you would like to get involved in any of our programmes either as a supporter, volunteer or member, please contact us at the address below.

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