Annual Report and Accounts 2014
The International National Trusts Organisation (INTO) is a non-profit organisation registered as a limited company in England and Wales (No 06718966) and a registered charity (No 1128224). Our registered address is 20 Grosvenor Gardens, London SW1W 0DH, UK.
What is INTO?

INTO is an international network of National Trusts and similar non-governmental organisations, globally diverse but united by a shared commitment to conserving and sustaining our shared heritage – built and natural, tangible and intangible.

Through cooperation, coordination and comradeship between the international community of National Trusts, INTO works to develop and promote best conservation practices, increase the capacity of individual organisations, establish Trusts where they do not exist, and advocate in the interests of heritage conservation. Our objectives are:

- To foster international cooperation and coordination between National Trusts and like heritage organisations;
- To formulate and promote conservation best practices;
- To increase and enhance the capacity of individual National Trusts;
- To encourage the establishment and development of National Trusts and like heritage organisations where they do not presently exist;
- To pursue advocacy in the interests of conservation of cultural and natural heritage; and
- To advance the objectives of the Edinburgh Declaration for the Improved Protection of Cultural and Natural Heritage at the National and Local Levels.

– INTO Charter Article 2.2

Images from top right: Cross Cultural Foundation of Uganda Heritage Club; INTO EC/Board meeting in Santiago di Compostela, Spain; Rempart Working Holiday, France
“By joining INTO, you are effectively employing a new team member, one with a wide range of experience and expertise to help your organisation grow and flourish.”

Martin Scicluna
Din l’Art Helwa, National Trust of Malta
Message from the INTO Chairman

This 2014 year has been a period where INTO again demonstrated the two-way benefit of cooperative relationships. Bringing together its global network, INTO has been able to provide leadership by example to those wishing to be seen standing with friends, all sharing a vision of a better world where mutual respect for heritage lays the best foundation for generations to follow. Foundations engendering social stability, whilst enriching life’s experiences.

A superb example was the awareness-raising and fund-raising walk along El Camino, the English Way, from Ferrol to Santiago de Compostela, across Galicia in Northern Spain, which was completed by eleven ‘internationals’ from the INTO leadership (Executive and Secretariat) – including three loyal wives – supported by twelve young enthusiastic Galicians.

From the Galician perspective, the profile of the heritage cause was raised within numerous communities, in media coverage across Spain and in the course of nine civic receptions which I addressed. Local and provincial civic leaders had their attention focussed on the value of heritage, being reminded that properly conserved and presented, local civic pride could materialise into global tourism and so economic potential.

We left Spain with our local INTO member Tesouros de Galicia ‘standing taller’, respected and valued by the Spanish community; whilst INTO itself was gratefully acknowledged as having true potential to bring its global weight to reinforce, indeed strengthen, our members. In my opinion: a model operational experience, which I hope to see repeated in many other places in the future.

A fortnight later Bill and Gerie Turner and I participated in The Best in Heritage in Dubrovnik, Croatia, joining forces with our partners Europa Nostra and the European Heritage Alliance, witnessing an annual event that showcases the ‘best of the best’ in museums, including museum heritage houses so characteristic of National Trust portfolios, from across the globe. Shared experiences and challenges yet again demonstrated the strength in unity, in partnerships, in exchanges.
INTO’s mission is to promote the conservation and enhancement of the cultural and natural heritage of all nations for the benefit of the people of the world.

Across the INTO family of members, where the Small Grant Programme can help to kick-start special projects; where exchanges between members of heritage practitioners can strengthen the know-how of other National Trusts not yet in a position to retain such expertise; where Trust volunteers can lend enthusiasm, skills and experience in the course of working holidays; and where INTO itself can express an opinion from a global perspective to reinforce what might otherwise be the lone voice for heritage conservation of a member Trust in their country. Many INTO members desire their own advocacy role, their status, to be reinforced by their international organisation – by their INTO offering the capacity to reinforce their role. Obviously scarce human and financial resources will always be a restraining factor on INTO’s capacity, but it will never be deterred from its mission to conserve and sustain our shared global heritage.

In closing, I express with gratefulness, on behalf of our entire INTO family, my thanks to all those who have contributed to the successes and progress of INTO throughout 2014. To Catherine Leonard and each and every member of her voluntary Secretariat, a warm thanks is due. To my fellow Executive members and those who they in turn call upon to assist, I also express my deep appreciation. And to my exceptional deputy, Bill Turner, what a fulfilling journey we have had together! We will both be retiring at the Cambridge ICNT in 2015 and feel proud that we can do so, comforted by the thought that a wonderful and dedicated team remains.

Professor Simon R Molesworth AO QC
Chairman, INTO Executive Committee

Image above: Simon Molesworth at the Global Heritage Forum in Dubrovnik; and right: Delegates at the First Caribbean Conference of National Trusts visiting Codrington College, Barbados
The First Caribbean Conference of National Trusts took place in Barbados in May 2014 and provided an excellent opportunity to learn and network with the region’s National Trusts (including Saint Lucia, Trinidad and Tobago, Montserrat, Bermuda and Canada) amongst others.

In June we celebrated the launch of the Czech National Trust. Here are Catherine Leonard, Simon Jenkins (Chairman of the National Trust of England, Wales and Northern Ireland), Michal Zantovsky (Czech Ambassador) and Irena Edwards (Chairman of the new Czech Trust).

Katie Jacob was our US/ICOMOS intern for ten weeks this summer. Her main role was to develop case studies from across the INTO network for sharing at the 2015 Conference, but she turned her hand to various tasks, such as litter picking at the Avebury Summer Solstice!

INTO was also involved in the visit of a group of FAI (the Italian National Trust) students to London to spend time volunteering on a specialist Working Holiday at Morden Hall Park, near Wimbledon, which was the culmination of a FAI education project.
INTO’s first Member Webinars took place in 2014. INTO already holds most of its Board meetings on line and with a worldwide membership, webinars are a practical way to enable learning and sharing across the globe. This is the ‘Fit for the Future’ talk given by National Trust Wales expert, Keith Jones.

We ran our third consecutive Working Holidays programme this year including locations in Spain for the first time. From tour guiding in a Slovakian castle to restoring an ancient French watermill, INTO holidays offer the chance to pick up new skills, make new friends and explore whilst giving back to the local community.

INTO personnel and volunteers were joined by a team from Tesouros de Galicia along the Camino Inglés in September. The aim of the 120km hike from Ferrol to Santiago de Compostela was to build awareness of the value of heritage and to raise funds for INTO.

The volume of applications for our Small Grants Programme doubled in 2014 and we were thrilled to be able to make an award to the National Trust of Zimbabwe towards strengthening their outreach and education work at the Rhodes-Nyanga Historical Exhibition.
INTO Members are ‘independent, non-governmental, charitable, educational, not-for-profit, membership-based or like organisations that have as a principal purpose the conservation, enhancement, or promotion of cultural or natural heritage’ (INTO Charter Article 5.1). In 2014, INTO had 63 member organisations:

**Africa and the Middle East**
- African Union of Conservationists
- Trust for African Rock Art (TARA)
- Environment Friends Society (Bahrain)
- Addis Woubet (Ethiopia)
- Africana Research Centre (Nigeria)
- Cape Town Heritage Trust (South Africa)
- Conservation Trust (South Africa)
- Hout Bay Heritage Trust (South Africa)
- Cross Cultural Foundation of Uganda
- Zanzibar Stone Town Heritage Society
- Zimbabwe National Trust

**Europe**
- Herita (Belgium)
- Friends of Czech Heritage
- Czech National Trust
- National Trust of England, Wales and Northern Ireland
- Europa Nostra
- Falkland Island Museum and National Trust
- Conservatorie du Littoral (France)
- Union Rempart (France)
- National Trust for Guernsey
- Tájak-Korok-Múzeumok Egyesület, Hungary
- An Taisce The National Trust for Ireland
- Fondo Ambiente Italiano (Italian National Trust)
- National Trust of Jersey
- Din l’Art Helwa (Malta)
- Malta Nature Trust
- Gelderland Trust
- Portugese National Trust
- Pro Patrimonio (Romanian National Trust)
- International Centre of the Roerichs (Russia)

Images from top: Giardino della Kolymbethra, FAI, Italy
Culloden Battlefield Visitor Centre, Scotland
Raising Awareness of Ancient Rock Art in Kenya
National Trust of Jersey’s ‘Save Plémont’ Campaign
National Centre for Heritage Trusteeship (Russia)
National Trust for Scotland
National Trust of Slovakia
Tesouros de Galicia (Spain)
St Helena National Trust

**Oceania and Australasia**
National Trust of Australian Capital Territory
National Trust of South Australia
Australian Council of National Trusts
National Trust of Fiji
Heritage New Zealand Pouhere Taonga

**The Americas, including the Caribbean**
Barbados National Trust
Bermuda National Trust
Heritage Canada National Trust
National Trust Land and Culture BC, Canada
National Trust for the Cayman Islands
Grenada National Trust
Montserrat National Trust
Saint Lucia National Trust
Trinidad and Tobago National Trust
National Trust for Historic Preservation (USA)

**Asia**
Ruan Yisan Heritage Foundation (China)
Calcutta Tercentenary Trust
Indian Trust for Rural Heritage and Development
Indonesian Heritage Trust
Amenity 2000 Association (Japan)
National Trust of Korea
Korean National Trust for Cultural Heritage
Malaysian Heritage Trust
National Trust of Sri Lanka
Sumatra Heritage Trust
Taiwan Environmental Information Association
Taiwan National Trust
Siam Society (Thailand)

We aim to ensure that our decision-making process is a democratic one and to make the most of our members’ specific skills and enthusiasm. We welcome and value their involvement.

Some INTO members offer free entry to their properties upon production of a valid membership card from another National Trust. Most INTO member organisations offer at least a 50% reduction on admission fees and where they do not have properties open to the public can provide other services, such as reduced price heritage walks or assistance with travel plans. Please contact the National Trust in the country you intend to visit or the INTO Secretariat for further information.
We set out this year with a two-year strategy to increase the impact of the National Trust movement by providing an effective global focal point and supportive framework for advocacy and the worldwide growth of National Trusts.

Our work is organised under five sub-strategies, which are summarised below.

**Collaborate:** Provide high value network opportunities for INTO membership to share best practices and to advance cutting-edge heritage conservation issues.

**Advocate:** Lead a high-impact, goal-focused advocacy program to address heritage conservation issues critical to INTO’s membership.

**Communicate:** Inspire and engage the members of INTO and the supporters of its member organizations through a focused and robust 21st century communication effort.

**Organisational Strength:** Articulate and advance an agenda for a high efficiency/high effectiveness organizational culture for INTO.

**Financial Strength:** Build financial stability through maintenance of existing, and attraction of new, resources, establishment of an appropriately scaled fundraising effort, and strong financial oversight.

As this Report shows, we are making considerable strides towards these objectives, particularly around supporting our members and enabling them to benefit from the experience and knowledge of our Secretariat team and Expert Network.

We have been working hard on one of our most high profile programmes, which will come to fruition in 2015, the 16th International Conference of National Trusts (ICNT).
Participation at ICNT offers vital access to information, experience and resources enabling delegates to bring back new learning, which can be transformational for their organisation and country. I am delighted that in 2015 we will convene in the inspirational city of Cambridge, co-hosted by the National Trust of England, Wales and Northern Ireland.

The majority of INTO’s members operate on tiny budgets. The benefits to these organisations of sharing experience and knowledge, interacting with one another, and developing their capacity are huge. ICNT provides a perfect forum for this.

In 2015, we will also welcome a new crop of governance volunteers. I am deeply grateful for the support and guidance of the retiring team. We have collaborated for a long time on the ‘INTO Project’ and they leave the organisation in good stead.

Over the past seven years we have brought together a coalition of heritage conservation organisations from across the globe, sharing more than just a name. We have led the organisation through a significant period of development, trebling membership, growing the capacity of the Secretariat, bolstering our operating surplus and improving our results. INTO would not be the organisation it is today without the gifts of time, energy, resources and wise counsel given so generously by its Executive Committee, Directors and Secretariat team. Thank you all.

Catherine Leonard
Head of the INTO Secretariat

Images: Catherine Leonard with World Heritage colleagues at Fountains Abbey (above left); School field trip to Arcadia Farm at the National Trust for Historic Preservation’s Woodlawn Plantation site, an INTO Farm (right)
This year, INTO has provided a wide variety of membership services and programmes including Working Holidays, Small Grants, INTO Farms and the Expert Network.

Small Grants were awarded in 2014 to the Taiwan Environmental Information Association (*TEIA – see below*) for the production of a booklet about the National Trust model; to the Czech National Trust in support of their pilot project to restore the tomb of Czech writer Marie von Ebner-Eschenbach; and to the Zimbabwe National Trust for a project to improve educational provision at their property, the Rhodes-Nyanga Museum.

The INTO Working Holiday programme offered opportunities to the public to participate in practical conservation projects in Spain, France, Czech Republic and Slovakia.

Members of the INTO Executive Committee, Secretariat and other volunteers joined personnel from INTO member organisation Tesouros de Galicia on a week-long pilgrimage from Ferrol in Northern Spain to Santiago di Compostela. Along the way, the INTO team gave advice on the exploitation of the route and met local politicians, heritage experts and opinion formers. They also raised over £7,000 in sponsorship.
INTO was honoured to receive the Battle of Coruna Gold Medal from the Royal Green Jackets Association during the walk (see below).

The INTO Farms network, under the expert management of new volunteer Anika Molesworth was established in 2014 with the aim of bringing together farming properties across the globe to exchange knowledge and experience.

We arranged for the St Helena National Trust to benefit from the time and advice of Expert Network volunteer, Tim Butler (Solicitor for the National Trust of England, Wales and Northern Ireland).

Another INTO Expert Network volunteer, Maggie Morgan, undertook an organisational ‘health check’ and related follow ups with the National Trust of Jersey this year (see image above left).

INTO members the Cross-Cultural Foundation of Uganda spent time advising neighbours the Zimbabwe National Trust and with the help of Change Canada Consultants, INTO also developed a new website for them.

The First Caribbean Conference of National Trusts took place in Barbados in May 2014 and was attended by a number of INTO members from the Americas as well as Secretariat personnel.

Trinidad and Tobago will host the next edition in June 2016 and we greatly look forward to working more closely with the Caribbean INTO Region.

INTO Secretariat Adviser, Geoffrey Read, continued to lead our involvement with the Asia-Europe Foundation, INTACH, the Yangon Heritage Trust, the International Institute for the Inclusive Museum (IIIM) and Europa Nostra. In October he gave a presentation at the international conference ‘Asia-Europe Network of Urban Heritage for Sustainable Creative Economies’ in New Delhi.
Advocate ...

INTO’s advocacy work in 2014 has focussed on what is unique and special about the National Trust approach.

The National Trust movement, begun in Britain in 1895, has grown to encompass more than 60 National Trusts throughout the world. The ‘trust’ model has evolved and been adapted to national circumstances but the basic hallmarks remain the same.

Our work to promote the National Trust concept continued in 2014 through our continuing support for the Czech National Trust and the nascent Portuguese National Trust.

We held initial discussions with a group in Sweden considering establishing a National Trust and also advised the Bavarian government on the same theme.

We joined ‘Fit for the Future’, a network that brings organisations and people together to fight the impact of climate change and rising energy costs.

Simon Molesworth, Chairman of INTO, and Bill Turner, our Vice-Chairman, attended the Best in Heritage in Dubrovnik in September where INTO took a leading role in the establishment of the Global Heritage Forum, a network of heritage organisations operating at an international level.

Our Director of Membership, Oliver Maurice attended the 4th Annual Symposium of the Global Partnership for Sustainable Tourism in February in Agadir, Morocco and shared experience from across the INTO field with the international audience.

We have advised a group establishing an International Land Trust Alliance and were delighted that a representative of the National Trust movement was able to represent INTO at the World Parks Congress in Sydney at the end of the year.

Mike Innerdale, National Trust of England, Wales and Northern Ireland, representing INTO at the IUCN World Parks Congress
Communicate ...

Over the course of 2014, we have developed INTO’s communications systems – both internal (such as our new webinar facility) and external (through our website and social media presence).

Our first Member Webinar was a briefing on the INTO Small Grants Programme by SGP Manager, Susan Van Schalkwyk, and it was largely due to that conversation that we had such an increased number of applicants. It was also the catalyst for INTO helping the Zimbabwe National Trust develop a new website!

Our second Webinar came about as a result of our involvement in the ‘Fit for the Future’ network and focussed on energy saving in historic buildings.

We still all give lots of in person presentations about INTO, the National Trust movement and model at conferences, training courses and events, including below at the ‘British Weekend’ of the Rittergut Remeringhausen in Germany.

INTO was delighted to welcome some new volunteers to the communications team in 2014 including our wonderful volunteer Webmaster, Fortunate Ddungu from Uganda; our translators Cristina Rodriguez Fernandez from Spain and Dora HuiTing Hsu from Taiwan; INTO Farms Co-ordinator Anika Molesworth; and our roving reporter, Evelyne Ninsima also from Uganda (pictured below).

We also recruited new volunteers on the Secretariat team in the UK covering media and knowledge management respectively.

Since then, we have been developing the INTO Knowledge Base on the website and endeavouring to place articles in relevant publications.

We were thrilled that so many INTO members and ICNT conference delegates wrote contributions for the magazine of the Indian Trust for Rural Heritage and Development as well as for the National Trust of England, Wales and Northern Ireland’s ‘Views’ magazine with its ‘War and Peace’ theme this year.
We welcomed three new Directors to the INTO team in April: Justin Albert (Director for Wales, National Trust of England, Wales and Northern Ireland); Sarah Staniforth (President of IIC and former Historic Properties Director of the National Trust of England, Wales and Northern Ireland); and William White (President of the Bermuda National Trust).

We also said thank you and goodbye to Simon Murray, our Secretary and a long-term supporter of INTO. Without Simon’s support, INTO would not have the administrative and logistical support it currently enjoys and his contribution to our work has been significant, particularly his focus on capacity building.

In 2014, we also introduced a new format for our teleconferences which is working well. The new Board met in Galicia, Northern Spain in September. This gathering provided the opportunity to strengthen the team and imbed important management modifications following a governance review led by Board Member, David Brown.

Having an intern over the summer bolstered INTO Secretariat capacity and we have endeavoured to maintain those levels through the recruitment of new volunteers, as well as INTO Accountant, Bob Gordon.
Reinforcing the previous strategy, our activity under this strand aims to improve budgetary oversight and increase financial sustainability.

Membership fees remain our most consistent source of income and Jackie Hunt, our Membership Co-ordinator, has developed a system to keep this as timely and efficient as possible.

We are deeply grateful to all our Amicus members who make regular personal donations to support INTO’s work, particularly as this is oftentimes a gift made with little expectation of return benefit.

With the help of our new Treasurer and Volunteer Accountant we have introduced more robust accounting practices which enable the Directors to better review the management accounts, amongst other things.

It was a lean year in terms of grants received from trusts and foundations, not unsurprising in a non-conference year but the Directors agreed at their meeting in Galicia to develop a separate strategy for fundraising to enable us to move forward from the current biennial model. Catherine Leonard also attended an excellent ‘Giving to Heritage’ training course run by Heritage Alliance and the Institute of Fundraising here in the UK.

For the first time, we tried fundraising through a ‘challenge event’ (our Camino Inglés walk) and INTO is now registered with Virgin Money Giving to be ready to receive online donations in the future.

We were a partner in a successful bid for support from the Asia-Europe Foundation (ASEF) and continue to collaborate on the Asia-Europe Network of Urban Heritage for Sustainable Creative Economies.

We continue to seek support for the Small Grants Programme and Geoffrey Read, who manages this initiative, has been compiling reports from our grantees to strengthen our case to potential sponsors and funders.
Report of the Directors for the year ended 31 December 2014

The Directors are pleased to present their annual report together with the consolidated financial statements of the charity for the year ending 31 December 2014 which are also prepared to meet the requirements for a Directors’ Report and Accounts for Companies Act purposes. The Directors who served during the period are as follows:

Justin Albert – from April 2014
David J Brown
Michaela Kubikova
SK Misra
Simon Molesworth AO QC (Chairman)
Simon Murray (Secretary) – to April 2014
Martin Scicluna
Sarah Staniforth (Secretary) – from April 2014
William Turner CM (Vice Chairman)
William White – from April 2014
Robin Yarrow

None of our Directors receive remuneration or other benefit from their work with INTO.

Structure, governance and management

INTO is registered and regulated under UK law as a company limited by guarantee (No 06718966) and as a charity (No 1128224). It is governed by its Memorandum and Articles of Association, registered on 7 October 2008, and referenced by the INTO Charter, endorsed in Delhi on 3 December 2007. These documents are available on the INTO website. The members of the company are the Directors as detailed on page 2 of the Memorandum of Association. In the event of the charity being wound up, the liability in respect of the guarantee is limited to £1 per member of the company.

The INTO member organisations are part of the wider advisory body known as the INTO Charter Organisation, which meets every two years in person, appoints the INTO Executive Committee members and is governed by the INTO Charter.

For the year ended 2014 the company was entitled to exemption under section 477 of the Companies Act 2006 relating to small companies. No members have required that the company to obtain an audit of its accounts for the year in question in accordance with section 476 of the Companies Act 2006. The Directors acknowledge their responsibility for complying with the requirements of the Act with respect to accounting records and for the preparation of accounts. These accounts have been prepared in accordance with the provisions applicable to companies subject to the small companies regime.

Organisation

The INTO Directors meet annually. They are supported and advised by the INTO Charter Executive Committee, representing the INTO Congress. The Executive Committee and Secretariat meet regularly by teleconference (and once a year in person), thus making optimal use of virtual technologies and enabling our worldwide interests and membership to participate in a regular and cost-effective manner. These meetings are chaired by Simon Molesworth.

The National Trust of England, Wales and Northern Ireland was appointed host of the INTO Secretariat and employs a Head of the INTO Secretariat who manages the day-to-day operations of the charity.
To facilitate effective operations, the Head of the INTO Secretariat delegates activity to a
team of volunteer directors for operational matters.

INTO Charter Executive Committee (in addition to the Directors):

Emily Drani (Cross-Cultural Foundation of Uganda)
John Ducie (An Taisce The National Trust for Ireland)
Diarmid Hearns (National Trust for Scotland)
Luciano Mule’Stagno (Din L’Art Helwa, National Trust of Malta)
Catrini Pratihari Kubontubuh (Indonesian Heritage Trust)
Bishnu Tulsie (Saint Lucia National Trust)

Mrs Kubikova and Mr Scicluna are not members of this Committee but are Directors.

Appointment of Directors

As set out in its Articles, the INTO Charity seeks and considers, but is not bound to follow,
advice and recommendations that might be received from the INTO Charter Executive
Committee regarding persons considered to be desirable candidates to be appointed a
Director.

Risk Management

The Directors confirm that the major risks to which INTO is exposed have been reviewed
and systems established to manage these.

Objectives and Activities

INTO brings people together to share best practices and inspiration, to strengthen existing
organisations and to empower communities seeking to develop new Trust-like
organisations where they do not currently exist. Our network connects and encourages
people across the world, giving leverage to the vision and aspirations of individual Trusts on
the global stage and providing a forum for the advancement of intercultural understanding
and the development of civil society.

In shaping our objectives and planning our activities for the year, the Directors have
considered the Charity Commission’s guidance on public benefit. The financial statements
have been prepared in accordance with IAS/IFRS; the special provisions relating to
companies subject to the small companies regime within Part 15 of the Companies Act
2006; the Charities Act 1993; the revised statement of Recommended Practice (‘SORP
2005’), ‘Accounting and Reporting by Charities’, published in March 2005; and in
accordance with the Financial Reporting Standard for Smaller Entities (effective April
2008). The principal accounting policies of the charity are set out in the Notes to the
Financial Statements below.

The financial statements that follow were approved by the Directors on 20 March 2015 and
signed on their behalf by Simon R. Molesworth AO QC, Chairman of INTO.

Simon R. Molesworth AO QC, Chairman of INTO

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a limited company in England and Wales (No 06718966) and a registered charity (No 1128224).
Our registered address is 20 Grosvenor Gardens, London SW1W 0DH, UK.
Statement of Financial Activities for the Year ended 31 December 2014

<table>
<thead>
<tr>
<th>Note</th>
<th>General Funds</th>
<th>Restricted Funds</th>
<th>Total Funds</th>
<th>Total Funds</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>2014</td>
<td>2014</td>
<td>2014</td>
<td>2013</td>
</tr>
<tr>
<td><strong>Income Resources</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Subscriptions received</td>
<td>29,824</td>
<td>29,824</td>
<td>31,411</td>
<td></td>
</tr>
<tr>
<td>Grants and donations</td>
<td>3</td>
<td>6,519</td>
<td>1,210</td>
<td>7,729</td>
</tr>
<tr>
<td><strong>Total Incoming Resources</strong></td>
<td>36,343</td>
<td>37,553</td>
<td>51,588</td>
<td></td>
</tr>
<tr>
<td><strong>Resources expended</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Special conferences and projects</td>
<td>63,134</td>
<td></td>
<td></td>
<td>63,134</td>
</tr>
<tr>
<td>Small Grants awarded</td>
<td>4</td>
<td>2,730</td>
<td>2,730</td>
<td>2,730</td>
</tr>
<tr>
<td>Cost of generating funds and charitable activities</td>
<td>26,719</td>
<td></td>
<td>26,719</td>
<td>24,638</td>
</tr>
<tr>
<td><strong>Total Resources Expended</strong></td>
<td>26,719</td>
<td>29,449</td>
<td>87,772</td>
<td></td>
</tr>
<tr>
<td><strong>Net income</strong></td>
<td>9,624</td>
<td>-1,520</td>
<td>8,104</td>
<td>-36,184</td>
</tr>
</tbody>
</table>

There are no recognised gains and losses other than as stated above. All of the results above relate to continuing activities.

Balance Sheet As At 31st December 2014

<table>
<thead>
<tr>
<th></th>
<th>2014</th>
<th>2013</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Current Assets</strong></td>
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<td></td>
</tr>
<tr>
<td>Debtors</td>
<td>6,930</td>
<td>7,016</td>
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<tr>
<td>Cash at Bank</td>
<td>45,492</td>
<td>39,400</td>
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<tr>
<td><strong>Net Current Assets</strong></td>
<td>52,422</td>
<td>46,416</td>
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<tr>
<td><strong>Less Creditors falling due within one year</strong></td>
<td>15,901</td>
<td>17,998</td>
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<tr>
<td><strong>Reserves</strong></td>
<td>36,521</td>
<td>28,418</td>
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<tr>
<td>Unrestricted General Fund</td>
<td>22,793</td>
<td>13,169</td>
</tr>
<tr>
<td>Restricted Funds</td>
<td>INTO Foundation</td>
<td>12,226</td>
</tr>
<tr>
<td>Small Grants Programme</td>
<td></td>
<td>1,502</td>
</tr>
</tbody>
</table>

For the year ended 31st December 2014 the company was entitled to exemption under section 477 of the Companies Act 2006 relating to small companies. No members have required the company to obtain an audit of its accounts for the year in question in accordance with section 476 of the Companies Act 2006. The directors acknowledge their responsibility for complying with the requirements of the Act with respect to accounting records and for the preparation of accounts. These accounts have been prepared in accordance with the provisions applicable to companies subject to the small companies regime. These accounts have been prepared in accordance with IAS/IFRS.

Notes to the Statement of Financial Activities for the year ended 31 December 2014

1. **Basis of accounting**
   The accounts have been prepared under the historical cost convention and in accordance with the Financial Reporting Standard for Smaller Entities effective April 2008.

2. **Accounting period covered by this report**
   This report deals with the financial activities of INTO for the year ended 31st December 2014.

3. **Incoming Resources**
   All incoming resources are included in the Statement of Financial Activities when the Charity is legally entitled to the income and the amount can be quantified with reasonable accuracy.

4. **Resources Expended**
   Expenditure is included on an accruals basis, inclusive of any Value Added Tax which cannot be recovered, and is recognised when there is a legal or constructive obligation to pay.
(a) Cost of generating funds includes costs of generating voluntary income.
(b) Governance costs are those incurred in connection with the administration of the charity and compliance with constitutional and statutory requirements.

**Funds**
Unrestricted funds are those funds for use at the discretion of the directors in furtherance of the general objectives of the Charity. Restricted funds are to be used in accordance with specific restrictions imposed by donors or which have been raised by the Charity for particular purposes.

**Foreign Exchange**
Assets and liabilities held in foreign currency are translated to sterling at the exchange rate ruling upon receipt. Income and expenditure in foreign currency are translated to sterling at the exchange rate ruling at that time.

2. **Cash flow statement**
The size of the Charity is such that it is not required to present a cash flow statement.

3. **Donations**
There were no major donations during the year.

4. **Resources Expended**

<table>
<thead>
<tr>
<th></th>
<th>2014</th>
<th>2013</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Unrestricted funds</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cost of promotion</td>
<td>2,110</td>
<td>760</td>
</tr>
<tr>
<td>Meetings, communication and travel costs</td>
<td>2,761</td>
<td>2,881</td>
</tr>
<tr>
<td>Insurance</td>
<td>602</td>
<td>467</td>
</tr>
<tr>
<td>Salary and expenses</td>
<td>20,759</td>
<td>20,637</td>
</tr>
<tr>
<td>Loss on exchange</td>
<td>0</td>
<td>-176</td>
</tr>
<tr>
<td>Bank interest and charges</td>
<td>167</td>
<td>69</td>
</tr>
<tr>
<td>Subscriptions</td>
<td>320</td>
<td></td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>26,719</strong></td>
<td><strong>24,638</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th><strong>Restricted funds</strong></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>International Conference of National Trusts (ICNT)</td>
<td></td>
<td>63,134</td>
</tr>
<tr>
<td>Small Grants Programme</td>
<td>2,730</td>
<td></td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>2,730</strong></td>
<td><strong>63,134</strong></td>
</tr>
</tbody>
</table>

5. **Staff numbers and costs**
There was one employee during the year.

<table>
<thead>
<tr>
<th></th>
<th>2014</th>
<th>2013</th>
</tr>
</thead>
<tbody>
<tr>
<td>Salary</td>
<td>17,451</td>
<td>16,533</td>
</tr>
<tr>
<td>Social Security costs</td>
<td>2,096</td>
<td>1,816</td>
</tr>
<tr>
<td>Reimbursable expenses</td>
<td>1,212</td>
<td>2,288</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>20,759</strong></td>
<td><strong>20,637</strong></td>
</tr>
</tbody>
</table>

6. **Taxation**
The Charity has no liability to Corporation Tax for the year.

7. **Creditors falling due within one year**

| Amount owing to The National Trust of England, Wales and Northern Ireland | 15,901 | 16,291 |
| Other creditors                                                        | 1,707  |       |
| **Total**                                                              | **15,901** | **17,998** |

8. **Reserves**

| At 1st January 2014 | 13,169 | 6,175 |
| Net income for the year | 9,624  | 6,994 |
| **Total**            | **22,793** | **13,169** |

Signed, 20 March 2015

Simon R. Molesworth AO QC, Chairman of INTO
Thanks …

Our achievements this year would not have been possible without the generous support of countless people across the globe. Many thanks to our international array of members, supporters and volunteers already mentioned in this report, particularly our Directors, Executive Committee, Amicus members, Secretariat team and member organisations.

INTO would like to extend special thanks to:

- The National Trust of England, Wales, and Northern Ireland for providing the INTO Headquarters in London and for additional support to the INTO Secretariat
- The National Trust for Historic Preservation for hosting the INTO Secretariat
- Change Canada Consultants for their pro bono development of websites and other materials for INTO member organisations
- The Barbados National Trust for expertly hosting the First Caribbean Conference of National Trusts and ‘Mr Nick’ Parravicino for the generous loan of his apartment
- Tesouros de Galicia and their partners for organising and hosting our wonderful walk along the Camino Inglés and the EC/Board meeting
- Secretariat Volunteer Directors, Oliver Maurice and Geoffrey Read
- Our Webmaster, Bill Turner, along with Fortunate Ddungu, Anika Molesworth, Cristina Rodriguez Fernandez, Dora HuiTing Hsu and Evelyne Ninsima for their tireless work on the INTO Websites
- Our UK-based Secretariat volunteers: Julie Thompson for managing the Working Holidays Programme; Jackie Hunt for her work as Membership Co-ordinator; Susan van Schalkwyk for the Small Grants Programme; INTO’s Accountant Bob Gordon; John Martin for his help with knowledge management and Martin Plaut for his media advice
- Deborah Maurice, Nancy Albert and Gerie Turner for joining us on the Camino

And lastly all our members, volunteers, supporters and Amici who make INTO what it is.

Support INTO

Every day we hear of work our member organisations wish to undertake but which they are having to embark upon with only the barest of resources and an abundance of optimism! Often we find that a small injection of funds at the beginning of a project can make all the difference.

You can help by joining your local National Trust organisation, by becoming an INTO Amicus or with a gift to the INTO Small Grants Programme. If you would like to get involved in any of our programmes either as a supporter, volunteer or member, please contact us at the address below.

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